DMG MORI AKTIENGESELLSCHAFT

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Successful EMO Hannover 2025 / Market environment further impacted by uncertainties

DMG MORI AG with good order intake in third quarter

- **Order intake reaches € 1,731.7 million (0 %; previous year: € 1,733.6 million)**
- **Sales revenues amount to € 1,409.2 million (-12 %; previous year: € 1,604.3 million)**
- **EBIT totals € 61.2 million (previous year: € 149.0 million)**
- **EBIT margin at 4.3 % (previous year: 9.3 %)**
- **Free cash flow amounts to € -12.2 million (previous year: € -10.6 million)**

CEO Alfred Geißler: "DMG MORI AG closed the third quarter with a pleasingly strong order intake. The EMO trade fair in Hannover clearly demonstrated that our MX – Machining Transformation strategy, with its focus on quality, efficiency, and sustainability, precisely addresses the needs of our customers – especially supporting small and medium-sized enterprises in transforming their manufacturing processes. However, due to the continued uncertainty in the market environment, we remain cautious and are slightly adjusting our full-year forecasts."

Order intake

Economic activity remained subdued in the third quarter, with only modest signs of recovery. The environment continued to be shaped by persistent uncertainties and the increasingly restrictive U.S. tariff policy. In this challenging market environment, DMG MORI AG achieved a strong order intake of € 590.0 million in the third quarter (+17 %; previous year: € 505.0 million). As of 30 September 2025, order intake amounted to € 1,731.7 million (0 %; previous year: € 1,733.6 million). Domestic orders totaled € 493.3 million (previous year: € 555.2 million). International orders increased slightly to € 1,238.4 million (previous year: € 1,178.4 million). The export ratio was 72 % (previous year: 68 %).

Sales revenues

Sales revenues in the third quarter amounted to € 456.7 million (-9 %; previous year: € 500.1 million). As of 30 September 2025, sales revenues went down to € 1,409.2 million (-12 %; previous year: € 1,604.3 million). Domestic sales were at € 532.3 million (previous year: € 670.6 million). International sales totaled € 876.9 million (previous year: € 933.7 million). The export ratio was 62 % (previous year: 58 %).

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Results of operations, financial position and net worth

The **earnings situation** in the third quarter developed as follows: EBITDA amounted to € 35.5 million (previous year: € 62.3 million). EBIT totaled € 16.3 million (previous year: € 43.4 million). The EBIT margin was 3.6 % (previous year: 8.7 %). EBT amounted to € 17.7 million (previous year: € 42.6 million). EAT was € 12.5 million (previous year: € 30.2 million).

As of 30 September 2025, EBITDA amounted to € 117.8 million (previous year: € 204.6 million). EBIT totaled € 61.2 million (previous year: € 149.0 million). The EBIT margin was 4.3 % (previous year: 9.3 %). EBT amounted to € 65.5 million (previous year: € 155.4 million). EAT as of 30 September 2025 was € 148.3 million (previous year: € 18.3 million). The EAT comprises the EAT from continuing operations of € 46.4 million (previous year: € 110.2 million) and the EAT from discontinued operations of € 101.9 million (previous year: € -91.9 million). The EAT from discontinued operations includes the compensation payment from the investment guarantee for the production plant in Ulyanovsk.

The **financial position** developed in line with our expectations in the third quarter. Free cash flow was € 32.7 million (previous year: € 36.8 million). As of 30 September 2025, free cash flow amounted to € -12.2 million (previous year: € -10.6 million).

Employees

As of 30 September 2025, the Group had 7,367 employees, including 285 trainees (31.12.2024: 7,498). Personnel expenses amounted to € 459.5 million (previous year: € 460.4 million). The personnel ratio was 32.1 % (previous year: 28.4 %).

Research and development

We continue to align our portfolio consistently with our strategic ambition to be the holistic solution provider for our customers in the manufacturing sector. In 2025, together with DMG MORI COMPANY LIMITED, we will present **29 innovations** – including 18 world premieres featuring advanced process integration, 3 automation solutions, 6 digital innovations, and 2 new technology cycles. In addition, we will showcase a wide range of solutions aimed at enhancing sustainability, along with tailored offerings for our key industries and for small and medium-sized enterprises. At EMO Hannover (22-26 September 2025), the world's leading trade fair for production technology, DMG MORI presented numerous world premieres – including the NLX 2500 2nd generation and DMC 65 monoBLOCK 2nd generation, as well as the new automation solution AMR 1000.

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Forecast

Uncertainties in the market environment remain high, particularly due to ongoing geopolitical conflicts and the increasingly restrictive U.S. tariff policies. The slight recoveries in individual markets and sectors can only partially offset the general reluctance to invest. Accordingly, forecasts continue to be cautious and conservative.

In this challenging market environment, DMG MORI AG has held its ground well during the first nine months of the current financial year. As the anticipated recovery in the second half of the year did not materialize, we are slightly adjusting our full-year forecasts. We are now expecting order intake of between € 2.2 billion and € 2.3 billion for the financial year 2025 (previously: € 2.4-2.5 billion). Sales revenues are forecast to be between € 2.0 billion and € 2.1 billion (previously: € 2.2-2.3 billion). We estimate EBIT of € 100 million to € 120 million (previously: € 150-160 million). Free cash flow is expected at between € 60 million and € 90 million (previously: € 110-130 million).

We are well positioned for the upcoming financial year 2026 – on the one hand, with a strong order backlog, and on the other hand, through our forward-looking MX strategy and our ongoing investments in production capacity, research and development, as well as in our employees.

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The Executive Board

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Key figures on business development

30 September	**2025** 30 Sept.	**2024** 30 Sept.	**Changes** 2025 against 2024	
	€ million	**€ million**	**€ million**	**%**
Order intake	1,731.7	1,733.6	-1.9	0
Sales revenues	1,409.2	1,604.3	-195.1	-12
EBITDA	117.8	204.6	-86.8	-42
EBIT	61.2	149.0	-87.8	-59
EBIT margin in %	4.3	9.3	-4.9	-52
EBT	65.5	155.4	-89.9	-58
EAT from continuing operations	46.4	110.2	-63.8	-58
EAT from discontinued operations	101.9	-91.9	193.8	>100
EAT	148.3	18.3	130.0	>100
Free cash flow	-12.2	-10.6	-1.6	-15

3rd quarter	**2025** 3rd quarter	**2024** 3rd quarter	**Changes** 2025 against 2024	
	€ million	**€ million**	**€ million**	**%**
Order intake	590.0	505.0	85.0	17
Sales revenues	456.7	500.1	-43.4	-9
EBITDA	35.5	62.3	-26.8	-43
EBIT	16.3	43.4	-27.1	-62
EBIT margin in %	3.6	8.7	-5.1	-59
EBT	17.7	42.6	-24.9	-58
EAT	12.5	30.2	-17.7	-58
Free cash flow	32.7	36.8	-4.1	-11

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Company Profile // DMG MORI

DMG MORI is a leading global manufacturer of high-precision machine tools and is represented in 44 countries – with 124 sales and service locations, including 17 production plants. In the "Global One Company", more than 13,500 employees are driving the development of holistic solutions in the manufacturing industry. Our portfolio covers sustainable manufacturing solutions based on the technologies Turning, Milling, Grinding, Boring as well as Ultrasonic, Lasertec and Additive Manufacturing. With technology integration, end-to-end automation and digitization solutions we make it possible to increase productivity and resource efficiency at the same time.

Forward-looking statements //

This quarterly release contains forward-looking statements, which are based on current estimates of the management regarding future developments. Such statements are based on the management's current expectations and specific assumptions. They are subject to risks, uncertainties and other factors, as well as to the effects of the war in the Ukraine and other geopolitical conflicts, that could cause the actual circumstances including the results of operations, financial position and net worth of DMG MORI AKTIENGESELLSCHAFT to differ materially from or be more negative than those expressly or implicitly assumed or described in these statements. The business activities of DMG MORI AKTIENGESELLSCHAFT are subject to a range of risks and uncertainties, which may likewise render a forward-looking statement, estimate or forecast inaccurate.

Should one of these factors of uncertainty or other unforeseeable event occur or should the assumptions on which these statements are based prove incorrect, the actual results may differ materially from the results expressed, expected, anticipated, intended, planned, aimed at, estimated, projected or implied in these statements. Forward-looking statements must not be understood as a guarantee or assurance of the future developments or events contained therein.

There are two companies using the name "DMG MORI": DMG MORI AKTIENGESELLSCHAFT with registered office in Bielefeld, Germany, and DMG MORI COMPANY LIMITED with registered office in Tokyo, Japan. DMG MORI AKTIENGESELLSCHAFT is an affiliated company of DMG MORI COMPANY LIMITED. This release refers exclusively to DMG MORI AKTIENGESELLSCHAFT. If reference is made in this release to the "group" or "DMG MORI AG", this refers exclusively to DMG MORI AKTIENGESELLSCHAFT and its controlled companies within the meaning of Section 17 of the German Stock Corporation Act (Aktiengesetz – AktG). If reference is made to "DMG MORI" or "Global One Company", this refers to the joint activities of DMG MORI COMPANY LIMITED and DMG MORI AKTIENGESELLSCHAFT including all subsidiary companies.

Financial calendar

19 March 2026	Publication of Annual Report 2025 Analysts' conference call
04 May 2026	Quarterly Release on the 1st Quarter 2026 (1 January to 31 March)
13 May 2026	124th Annual General Meeting

Subject to alterations

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Executive Board: Dipl.-Ing. (FH) Alfred Geißler, CEO; Hirotake Kobayashi
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