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Strong interest in MX – Machining Transformation at the 30th Open House Pfronten

DMG MORI AG solidly positioned in a difficult market environment

- **Order intake amounts to € 558.0 million (-15 %; previous year: € 658.2 million)**
- **Sales revenues at € 468.7 million (-15 %; previous year: € 551.5 million)**
- **EBIT amounts to € 19.7 million (previous year: € 47.7 million)**
- **EBIT margin at 4.2 % (previous year: 8.6 %)**
- **Free cash flow of € -75.9 million (previous year: € 5.0 million)**

CEO Alfred Geißler: “The market environment clouded over once again in the first three months of 2025. In particular due to the political uncertainties, the restraint in the markets is clearly noticeable, even though the demand for more efficiency, sustainability and innovation continues to increase. DMG MORI AG is well positioned for this and is already offering future-oriented and long-term solutions with MX – Machining Transformation. We are therefore very confident that we will overcome the challenges of the current financial year.”

Order intake

Global demand for capital goods continued to decline in the first quarter of 2025. Due in particular to US customs policy, there was great uncertainty in the markets. Accordingly, DMG MORI AG's order intake in the first quarter fell to € 558.0 million (-15 %; previous year: € 658.2 million). Domestic orders went down to € 178.6 million (-18 %; previous year: € 216.7 million). International orders amounted to € 379.4 million (-14 %; previous year: € 441.5 million). The share of international orders was 68 % (previous year: 67 %).

Sales revenues

Sales revenues decreased to € 468.7 million (-15 %; previous year: € 551.5 million), mainly due to the decline in order intake. Domestic sales revenues amounted to € 196.0 million (previous year: € 218.5 million). International sales revenues totaled € 272.7 million (previous year: € 333.0 million). The export ratio was 58 % (previous year: 60 %).

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Results of operations, financial position and net worth

The **results of operations** developed as follows, largely due to the decline in sales revenues: EBITDA amounted to € 38.4 million (previous year: € 66.0 million). EBIT totaled € 19.7 million (previous year: € 47.7 million). The EBIT margin decreased to 4.2 % (previous year: 8.6 %). EBT amounted to € 21.5 million (previous year: € 49.9 million). EAT amounted to € 15.3 million (previous year: € -56.5 million). The previous year's EAT comprises EAT from continuing operations of € 35.4 million and EAT from discontinued operations of € -91.9 million.

The **financial position** developed in line with our expectations. Free cash flow decreased to € -75.9 million (previous year: € 5.0 million), mainly due to the decline in order intake and the corresponding lower advance payments.

Employees

As of 31 March 2025, the group had 7,352 employees, thereof 247 trainees (31 Dec. 2024: 7,498). Personnel expenses amounted to € 155.8 million (previous year: € 159.3 million). The personnel cost ratio was 33.6 % (previous year: 28.6 %).

Research and development

We are continuing to develop our diversified portfolio in a targeted manner. In 2025, together with our Group parent company DMG MORI COMPANY LIMITED, we will present **35 innovations** – including 23 world premieres, three automation solutions, seven digital innovations, one technology cycle and one DMG MORI component.

Our traditional open house exhibition in Pfronten took place for the 30th time at the beginning of the year. Over a period of two weeks, more than 6,000 trade visitors took a look behind the scenes at DMG MORI's largest European production site. In addition to five world premieres, the main focus was on the entire range of solutions offered by the MX – Machining Transformation. Numerous machines were equipped with automation and had a high degree of process integration. In the DXoffice, digitalization solutions were presented for each step of the process chain, including comprehensive updates for CELOS Xchange and CELOS Xperience, which were newly introduced in Pfronten a year ago.

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Forecast 2025

2025 is expected to remain volatile. We are cautiously watching the development of the market environment in the further course of the year. There are currently no signs of the unrest and conflicts stabilizing. Nevertheless, we expect positive impulses in the second half of the year: on the one hand, from the possible recovery of the machine tool market predicted by the VDW and, on the other hand, from the EMO in Hanover (September 22-26, 2025). At the world's leading trade fair for production technology, we will be presenting eight world premieres and a new automation solution, as well as innovations for digitalization.

Accordingly, we are confirming our forecasts for the year as a whole: DMG MORI AG continues to plan for order intake of between € 2.4 billion and € 2.5 billion for the 2025 financial year. Sales revenues are still expected between € 2.2 billion and € 2.3 billion. We continue to forecast EBIT of between € 150 million and € 160 million. The free cash flow is still estimated to be between € 110 million and € 130 million. The forecasts do not take into account the effects of a possible compensation from the investment guarantee for our production plant in Ulyanovsk, the amount of which cannot be estimated at present.

DMG MORI AKTIENGESELLSCHAFT
The Executive Board

Key figures on business development

1 st quarter	2025 31 March	2024 31 March	Changes 2025 against 2024	
	€ million	€ million	€ million	%
Order intake	558.0	658.2	-100.2	-15
Sales revenues	468.7	551.5	-82.8	-15
EBITDA	38.4	66.0	-27.6	-42
EBIT	19.7	47.7	-28.0	-58
EBIT margin in %	4.2	8.6	-4.4	-51
EBT	21.5	49.9	-28.4	-57
EAT	15.3	-56.5	71.8	127
Free cash flow	-75.9	5.0	-80.9	>-100

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Company Profile // DMG MORI

DMG MORI is a leading global manufacturer of high-precision machine tools and is represented in 44 countries – with 124 sales and service locations, including 17 production plants. In the “Global One Company”, more than 13,500 employees are driving the development of holistic solutions in the manufacturing industry. Our portfolio covers sustainable manufacturing solutions based on the technologies Turning, Milling, Grinding, Boring as well as Ultrasonic, Lasertec and Additive Manufacturing. With technology integration, end-to-end automation and digitization solutions we make it possible to increase productivity and resource efficiency at the same time.

Forward-looking statements //

This quarterly release contains forward-looking statements, which are based on current estimates of the management regarding future developments. Such statements are based on the management's current expectations and specific assumptions. They are subject to risks, uncertainties and other factors, as well as to the effects of the war in the Ukraine and other geopolitical conflicts, that could cause the actual circumstances including the results of operations, financial position and net worth of DMG MORI AKTIENGESELLSCHAFT to differ materially from or be more negative than those expressly or implicitly assumed or described in these statements. The business activities of DMG MORI AKTIENGESELLSCHAFT are subject to a range of risks and uncertainties, which may likewise render a forward-looking statement, estimate or forecast inaccurate.

Should one of these factors of uncertainty or other unforeseeable event occur or should the assumptions on which these statements are based prove incorrect, the actual results may differ materially from the results expressed, expected, anticipated, intended, planned, aimed at, estimated, projected or implied in these statements. Forward-looking statements must not be understood as a guarantee or assurance of the future developments or events contained therein.

There are two companies using the name “DMG MORI”: DMG MORI AKTIENGESELLSCHAFT with registered office in Bielefeld, Germany, and DMG MORI COMPANY LIMITED with registered office in Tokyo, Japan. DMG MORI AKTIENGESELLSCHAFT is an affiliated company of DMG MORI COMPANY LIMITED. This release refers exclusively to DMG MORI AKTIENGESELLSCHAFT. If reference is made in this release to the “group” or “DMG MORI AG”, this refers exclusively to DMG MORI AKTIENGESELLSCHAFT and its controlled companies within the meaning of Section 17 of the German Stock Corporation Act (Aktiengesetz – AktG). If reference is made to “DMG MORI” or “Global One Company”, this refers to the joint activities of DMG MORI COMPANY LIMITED and DMG MORI AKTIENGESELLSCHAFT including all subsidiary companies.

Financial calendar

09.05.2025	123 rd Annual General Meeting
01.08.2025	Interim Report on the 1 st half-year 2025 (1 January to 30 June)
30.10.2025	Quarterly Release on the 3 rd Quarter 2025 (1 January to 30 September)

Subject to alterations

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Supervisory Board: Dr. Eng. Masahiko Mori, Chairman; Tanja Fondel, Deputy Chair

Executive Board: Dipl.-Ing. (FH) Alfred Geißler, CEO; Hirotake Kobayashi

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